


Spring & Summer

2021 Catalog



MILKHOUSE CANDLE CO.®



Milkhouse Candle Company founders, Eric and Janet Sparrow, have strong ties to agricultural America. It's their Midwest upbringing that inspired the creation of a cleaner, healthier candle experience.

Starting off as a hobby for the couple in 2002, their candle making began in canning jars bought at local auctions. They shared their creations with friends, family, and co-workers, and suddenly they started getting more requests for candles.


Years after the original candles were produced, Milkhouse has grown into a thriving company that continues to produce soy and beeswax candles.



The Milkhouse blend of waxes is simple: pure beeswax and natural soy wax from soybeans grown in America's Midwest. No artificial dyes are added and there is no lead in the wicks. Our blend of waxes provides a safe and clean-burning alternative to paraffin candles.

We're committed to spreading the message that soy wax and beeswax are healthy alternatives to paraffin wax, but we can't do it alone. Thank you for joining us on our journey and helping us fill America's homes with clean-burning soy and beeswax candles!

Sincerely,
The Milkhouse Team



Creamery collection

The Creamery Collection is a long-standing favorite at Milkhouse. The collection pairs timeless design with a wide variety of fragrances.



Cream Jar (5 oz.)
Burn time: 35+ hours
4 pack per fragrance



Fragrance Melts (5.5 oz.)
Melting time: Varies
6 pack per fragrance



Butter Jar (16 oz.)
(double wick)
Burn time: 65+ hours
4 pack per fragrance



Butter Jar (22 oz.)
Burn time: 120+ hours
4 pack per fragrance



Fragrance Melts (2.5 oz.)
Melting time: Varies
6 pack per fragrance

8oz milkbottles are temporarily unavailable.
Watch your email for notification when they are back in stock.



Apple Strudel: Fresh apples baked in a fragrant blend of spices, and topped with a buttery crumb strudel.

New!



Banana Sunset: Sweet ripe bananas infused with vanilla, intermixed with mango nectar and a splash of coconut water over a bed of tropical cyclamen blooms and musky tonka beans.



Barn Dance: A masculine tribute to the rural life. Deep notes of rich cologne and pipe tobacco.



Blue Sage & Sea Salt: Beach sage, bergamot, eucalyptus, and lavender on a base of amber and rosewood.



Brown Butter Pumpkin: Rich pumpkin puree blended with browned butter, warm cinnamon, toasted nutmeg, and sweet vanilla cream.



Cabin Fever: Woodsy, warm, and spicy. You won't mind being stuck indoors with this complex and inviting aroma.

**Seasonal*



Caramel Apple: Fresh, crisp apple slices dipped in gooey caramel with a touch of buttery maple, sweet vanilla and warm cinnamon.



Celebrate!: An effervescent medley of chilled Rose' wine cascading over white grape, pink berry and sugared ginger brightened by a splash of iced grapefruit. Cheers!



Citrus & Lavender: Tart citrus notes combined with fresh lavender buds. A fresh fragrance for the entire home.

**Seasonal*



Citrus Balsam: Balsam fir surrounded by sparkling notes of orange, grapefruit, and crushed cranberries with a background of clove and cinnamon.



Coffee Break: Deep rich notes of freshly roasted and brewed coffee blended with just the right touch of sweet cream.

**Seasonal*



Cranapple Punch: A refreshing combination of harvest apple and cranberry blended with chilled citrus and a dash of cinnamon and spice.



Dancing in the Rain: A summer rain on orange blossoms, summer orchids, and wind swept grass.



Eucalyptus Lavender: A refreshing blend of lavender and the exotic spice notes of eucalyptus.



Fireside: Pull up a chair and relax next to the crackling wood fire. This fragrance fills the home with the warm fragrances of smoldering firewood.

**Seasonal*



Fresh Cut Fraser: Fraser fir with subtle notes of juniper, sandalwood, and citrus.



Gratitude: A perfect blend of vibrant notes of grapefruit, bergamot, and fresh soft florals.

**Seasonal*



Holiday Home: The perfect holiday combination of fresh red apple, cinnamon, clove, vanilla, and a hint of pine.



Lemongrass Tea: Fresh green notes with hints of Meyer lemons and sweet ginger.



Lilac & Wildflowers: Lilac blossoms combined with sweet pea blossoms, daisies, hyacinth, and clover.



Limoncello: A lively blend of fresh citrus, juicy melon, cane sugar, and a hint of lemon zest.

New!



Linen & Ashwood: Grey musk infused with whispers of dark gilded fruits swirl with oriental vanilla, tonka bean and benzoin giving depth to golden amber and soft linen.

**Seasonal*



Mulled Cider: Hot apple cider steeped in the traditional mulling spices of cinnamon, allspice, clove, and orange zest.



Oatmeal, Milk, & Honey: Oatmeal cookies dipped in whole milk and drizzled with sweet honey. Subtle cherry notes complete this delicious treat.



Pineapple Gelato: Fresh island pineapple accented with sweet coconut and vanilla bean.



Pure Vanilla: The classic fragrance of a fresh vanilla bean.

**Seasonal*



Rake, Pile, Leap!: Green acorn, aromatic fir, woody pinecone and earthy patchouli wrapped with crisp harvest apple brightened with a touch of sparkling citrus and touches of rich applewood.

**Seasonal*



Roasted Pumpkin Seeds: Fire roasted pumpkin seeds dusted with a hint of sugar & cinnamon.



Sea Salt & Magnolia: Sea Salt notes are combined with lime, iris, and magnolia to create this marine scent.



Silver Birch: Warm spices blended nicely with aromatic evergreens, frosty birch trees and a touch of cool air.



Sticky Buns: Warm cinnamon rolls fresh from the bakery oven.



Summer Storm: Like an unexpected storm...dewy greens, moist earth and cool breezes are awash with aromatic herbals calmed with rain-soaked woods and hints of coconut water.



Sweet Tobacco Leaves: Tobacco leaves accented with notes of cognac, amber, and sweet peach.



Sweet Woods: A rich fragrance bursting with woody balsam and sandalwood. Accents of ripe fruit and rich florals with a hint of smoky spice.



Tiki Beach Flower: Blue green waves mingle with tropical fruits of melon, pineapple, starfruit and juicy red berries amid breezy island florals.

New!



Tobacco & Honey: Golden ribbons of warm honey drizzled over aromatic sweet dried tobacco, rich teakwood and brushed cashmere with a hint of romantic amber and soft sandalwood.

**Seasonal*



Victorian Christmas: Fresh cut pine boughs mingle with rich holiday spices.



Welcome Home: Warm hearth fires and fresh baked goodies from the oven. Sweet, spicy, fruity, and delicious.



White Driftwood & Coconut: Coconut water, mandarin orange, and rosewater arriving on a base of driftwood and citrus.



White Sage & Bergamot: Alluring elements of citrus-splashed herbs meld with the cashmere like essence of sweet tonka bean nestled against jasmine tea leaves, soft hay and touches of earthy musk.

8oz milkbottles are temporarily unavailable. Watch your email for notification when they are back in stock.

ORDERING NOTES



Sold in 6 packs per fragrance/sku



Sold in 4 packs per fragrance/sku

**Sales of seasonal fragrances are suspended from January to June.*

FARMHOUSE collection

The Farmhouse Collection was inspired by the rural life we love. A "chalk board" style label is paired with fragrances that evoke memories of simpler times.



Mason Jar (13 oz.)
Burn time: 70+ hours
4 pack per fragrance



Farmhouse Jar (26 oz.)
Burn time: 150+ hours
4 pack per fragrance



FragranceMelts (5.5 oz)
Melting time: Varies
6 pack per fragrance

7oz mini masons are temporarily unavailable.
Watch your email for notification when they are back in stock.



Balsam & Cedar: Fresh balsam, brilliant greens and soft cedar meld with crisp evergreens and touches of red apple.



Berry Jam: Ripe strawberries, freshly picked raspberries, and red currants blended with a touch of vanilla come together perfectly for a tasty sweet treat.



Caramel Corn: Chestnuts and pecans roasted and glazed with a rich and cozy maple coating then tossed with fresh popped, caramel drizzled popcorn.



Chasing Fireflies: Lime and sugar cane blended with sweet vanilla and coconut.



Cup O' Joe: Robust coffee accompanied by notes of vanilla, cinnamon, and hazelnut.

**SEASONAL*



Flannel & Frost: Fir needle and frosted eucalyptus mixed with cedar, spearmint, and amber musk.



Garden Zucchini: Garden fresh greens, cucumber, and zucchini entwined with basil, jasmine and tonka accented by amber and musk.

**SEASONAL*



Harvest Festival: A spicy blend of cinnamon stick, clove, nutmeg, and warm vanilla that evokes memories of harvest season.



Laundry Day: The clean and refreshing fragrance of sun dried laundry fresh from the clothesline.



McIntosh Apple: A freshly picked, bright red and juicy apple.



Milk & Sugar: Caramelized sugar and warm milk combined with notes of vanilla and nutmeg.



Morning Dew: Luminous bergamot, sparkling yuzu, dewy lotus and oriental poppy flowers highlighted by wild hibiscus and garden mosses wrapped in sensual patchouli, soft cedarwood and amber-infused musk.



NEW!

Pappy's Pipe: Layers of weathered driftwood, white amber and patchouli swirled with nuances of bonfire, pipe tobacco, supple leather and a touch of juniper berry.



NEW!

Pink Peony: Sugared peony and velvet apricot blossom intermingle with powdered woods and ambered musk sweetened with exotic passionfruit nectar and zesty citrus.



Peach Tea: An infusion of white dandelion tea steeped with summer peaches, nectarines, and sweet jasmine petals. Sweetened with a touch of honey.



Plumberry & Basil: Sweet and fresh notes of tart plum, huckleberry and juicy pear mingled with crushed basil and ginger and notes of patchouli and cedarwood.



NEW!

Sunshine Mango: Wild bergamot, fresh rosemary, and crushed eucalyptus weave a fragrant touch through bright mango and sweet guava joined by juicy red currant and bright, zesty grapefruit.



Wild Lilacs: The heady scent of spring lilacs embraced with dewy jasmine, tender lily and verdant greens.

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ORDERING NOTES



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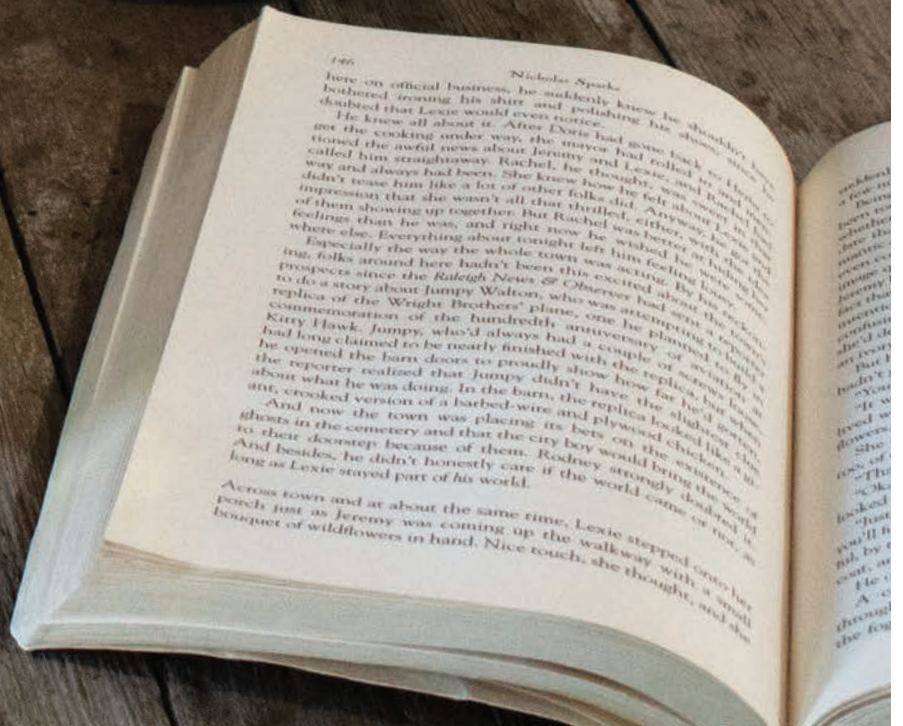
Spring 2021 Milkhouse Monsters

Oh Happy Day! – Every day is a good day when you're burning a Milkhouse Monster Candle! This unique layered soy wax candle will fill your home with any number of wonderful fragrances that include bright flowers, deep woods, musky cologne, fresh herbs, crisp apples, and tart citrus.

Kitchen Cravings – This Milkhouse Monster should come with a warning, "Do not burn on an empty stomach," because this one's smells so good you're going to want to eat it... but don't! Layers of fragrance including vanilla, caramel, cinnamon, ginger, coffee, cream, pastries, brown sugar, apples, lemons and more.

Milkhouse Monster

9 pounds of pure soy & beeswax and 7 cotton wicks





Top 10 Overall Creamery

1. Sweet Tobacco Leaves
2. Oatmeal, Milk & Honey
3. Coffee Break
4. Citrus & Lavender
5. Eucalyptus Lavender
6. Dancing in the Rain
7. Summer Storm
8. White Sage & Bergamot
9. Tiki Beach Flower
10. Limoncello

Top 5 Overall Farmhouse

1. Wild Lilacs
2. Berry Jam
3. Milk & Sugar
4. Cup O' Joe
5. Laundry Day

Spring/Summer Top Creamery

1. Citrus & Lavender
2. Dancing in the Rain
3. Summer Storm
4. Tiki Beach Flower
5. Limoncello
6. White Driftwood & Coconut
7. Sea Salt & Magnolia
8. Pineapple Gelato

Spring/Summer Top Farmhouse

1. Wild Lilacs
2. Berry Jam
3. Laundry Day
4. Plumberry & Basil
5. Chasing Fireflies

Container Popularity

1. Creamery 16oz Butter Jar
2. Farmhouse 13oz Mason Jar
3. Creamery 22oz Butter Jar



MILKHOUSE CANDLE CO.

800-565-1543 • sales@milkhousecandles.com
milkhousecandles.com

Updated 12.1.20

Accessories

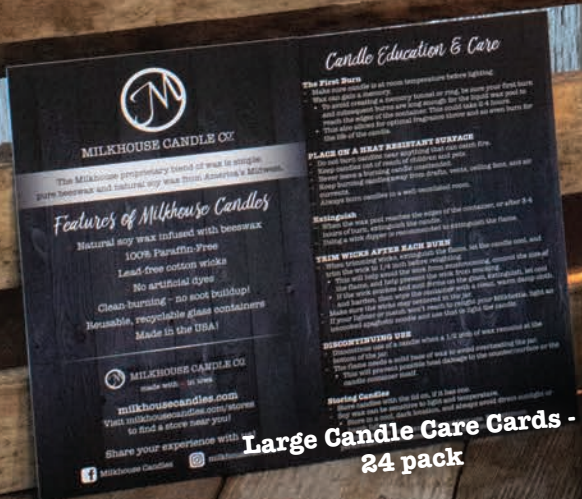
Items to help you sell more, enhance your customer service and compliment Milkhouse products.



**Display Wooden Holder holds
6 Large Melts - 6 pack**



**Antiqued Punched Tin
Electric Wax Melter - 2 pack**



**Small Candle Care Cards -
24 pack**



**Display Wooden Holder holds
6 Small Melts - 6 pack**



**Smokey Black Punched Tin
Electric Wax Melter - 2 pack**

HUTCHES

Milkhouse Candle Co. sign included!

\$500

Book Case Hutch



\$800

Prairie Hutch



Do you need a way to display Milkhouse Candles in your store?
These hutches are an eye catching way to keep these candles front and center!

Milkhouse Candle displays are furniture-grade wood cabinets that are handmade in Iowa.
Both hutches come in 2 pieces and have 5 adjustable shelves.

Display hutches require a pallet to ship.

Hutch Program

- \$1,000 order qualifies for half off a Book Case Hutch.
- \$1,500 order qualifies for half off a Prairie Hutch.

** Hutch must be ordered at the time of candle order.*

** Can't be combined with any other discounts, including 10% off \$1,500 order or more.*

MADE IN THE USA!

Specials of the Month

JANUARY
Welcome Home



MARCH
Limoncello



FEBRUARY
Cabin Fever



APRIL
Pineapple
Gelato



MAY
Summer Storm



*Get 10% off during the
special of the month!*

JUNE
Garden Zucchini





WHOLESALE POLICIES

please review the following policies:

NEW ACCOUNTS: Minimum opening orders for a wholesale account must total \$500 or more. We require this to ensure your customers are introduced to an accurate representation of Milkhouse products. Credit card is required for payment of your first order.

NEW ACCOUNT REQUIREMENTS: All new wholesale applications will be reviewed prior to acceptance. A brick & mortar location is required for all accounts. E-commerce is allowed if you have a brick & mortar. No E-commerce only businesses will be approved. Milkhouse Candles reserves the right to limit the number of retailers within a territory.

REORDERS: Reorder amounts require 1 pack minimum. Orders under \$200 will incur a flat shipping fee of \$30. Accounts with no activity after 12 consecutive months are subject to inactivation.

ORDERING INSTRUCTIONS: Orders may be submitted online by visiting www.milkhousecandles.com. Contact the Customer Success Team if you need assistance with your account or logging in. We also accept orders via email, phone or fax (please follow up a fax with an email or phone call to confirm transmission). Candles must be ordered in packs of four (4) per fragrance for each container style and each collection. Fragrance melts must be ordered in packs of six (6) per fragrance for each size and each collection. If candles or melts are not ordered in complete packs, we reserve the right to fill packs. Milkhouse also reserves the right to substitute fragrances without notice.

SHIPPING: Currently we use UPS as our carrier. Larger orders may ship on a pallet via common carrier. Hutches ship separately on a pallet. We offer free shipping in the contiguous United States on orders of \$200 or more. Orders under \$200 will have a flat rate charge of \$30. We do not offer priority or expedited shipping. Lead times are generally 5-7 business days with the exception of late quarter 3 and quarter 4 when holiday demand lead times may exceed 3 weeks.

DAMAGE AND ORDER DISCREPANCIES: Any damage or order discrepancy claims should be submitted to Milkhouse Candles within 5 days of receiving the order, via email, at sales@milkhousecandles.com. Please reference order number, jar size, fragrance and quantity. Attach images of damage.

PAYMENT: Milkhouse Candles accepts all major credit cards and is the preferred method of payment. Net 30 terms require approval after a payment history has been established and could take 6-8 weeks for approval.

ADVERTISING: Milkhouse has a MAP (Minimum Advertised Price) Policy in effect. Please contact the customer success team if you need a copy or have questions.

Candle Education & Care

It's important for your customers to know proper candle care so they can have the best experience with Milkhouse Candles!

The First Burn

- Make sure candle is at room temperature before lighting.
- Wax can gain a memory.
 - To avoid creating a memory tunnel or ring, be sure your first burn and subsequent burns are long enough for the liquid wax pool to reach the edges of the container. This could take 2-4 hours.
 - This also allows for optimal fragrance throw and an even burn for the life of the candle.

PLACE ON A HEAT RESISTANT SURFACE

- Do not burn candles near anything that can catch fire.
- Keep candles out of reach of children and pets.
- Never leave a burning candle unattended.
- Keep burning candles away from drafts, vents, ceiling fans, and air currents.
- Always burn candles in a well-ventilated room.

Extinguish

- When the wax pool reaches the edges of the container, or after 3-4 hours of burn, extinguish the candle.
- Using a wick dipper is recommended to extinguish the flame.

TRIM WICKS AFTER EACH BURN

- When trimming wicks, extinguish the flame, let the candle cool, and trim the wick to 1/4 inch before relighting.
 - This will help avoid the wick from mushrooming, control the size of the flame, and help prevent the wick from smoking.
 - If the wick smokes and soot forms on the glass, extinguish, let cool and harden, then wipe the container with a clean, warm damp cloth.
- Make sure the wicks stay centered in the jar.
- If your lighter or match won't reach to relight your Milkbottle, light an uncooked spaghetti noodle and use that to light the candle.

DISCONTINUING USE

- Discontinue use of a candle when a 1/2 inch of wax remains at the bottom of the jar.
- The flame needs a solid base of wax to avoid overheating the jar.
 - This will prevent possible heat damage to the counter/surface or the candle container itself.

Storing Candles

- Store candles with the lid on, if it has one.
- Soy wax can be sensitive to light and temperature.
 - Store in a cool, dark location, and always avoid direct sunlight or harsh lighting.
- Our candles are not intended for outdoor use. For optimum performance we recommend burning them indoors.



We'd love to help! Give us a call or email us at
800-565-1543 • sales@milkhousecandles.com